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**JIANGNAN GROUP LIMITED**

**江南集團有限公司**

*(incorporated in the Cayman Islands with limited liability)*

**(Stock code: 1366)**

**INTERIM RESULTS ANNOUNCEMENT  
FOR THE SIX MONTHS ENDED 30 JUNE 2014**

**FINANCIAL HIGHLIGHTS**

- Turnover increased by approximately 55.4% to RMB3,343.4 million (2013: RMB2,150.9 million)
- Gross profit increased by approximately 54.2% to RMB529.7 million (2013: RMB343.4 million)
- Profit for the period attributable to owners of the Company increased by approximately 65.9% to RMB247.9 million (2013: RMB149.4 million)
- Basic earnings per share increased by approximately 65.8% to RMB8.06 cents (2013: RMB4.86 cents)
- The Board declared an interim dividend of HK2.5 cents per share (2013: HK1.4 cents)

The board (“Board”) of directors (the “Directors”) of Jiangnan Group Limited (“Jiangnan” or the “Company”) are pleased to announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (the “Group”) for the six-month period ended 30 June 2014 together with the unaudited comparative figures for the six-month period ended 30 June 2013.

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six-month period ended 30 June 2014

	Notes	Six-month period ended	
		30.6.2014 RMB'000 (unaudited)	30.6.2013 RMB'000 (unaudited)
Turnover	3	3,343,405	2,150,883
Cost of goods sold		<u>(2,813,710)</u>	<u>(1,807,454)</u>
Gross profit		529,695	343,429
Other income	4	28,459	15,593
Selling and distribution costs		(65,721)	(42,997)
Administrative expenses		(65,286)	(43,967)
Other expenses		(9,752)	(7,180)
Other gains and losses		(1,621)	92
Share of loss of associates		(1,760)	–
Finance costs		<u>(112,343)</u>	<u>(83,297)</u>
Profit before taxation		301,671	181,673
Taxation	5	<u>(53,802)</u>	<u>(32,270)</u>
Profit for the period attributable to owners of the Company	6	247,869	149,403
Other comprehensive income (expense)			
Items that may be subsequently reclassified to profit or loss:			
Exchange differences arising from translation of a foreign operation		503	(6,231)
Total comprehensive income for the period attributable to owners of the Company		<u>248,372</u>	<u>143,172</u>
Earnings per share — Basic	8	8.06 cents	4.86 cents
— Diluted		<u>8.05 cents</u>	<u>4.86 cents</u>

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

*As at 30 June 2014*

	<i>Notes</i>	<b>30.6.2014</b> <b>RMB'000</b> <b>(unaudited)</b>	31.12.2013 <i>RMB'000</i> (audited)
<b>Non-current assets</b>			
Property, plant and equipment	9	616,224	632,910
Land use rights		205,253	207,706
Interests in associates		15,026	15,188
Loan to an associate		21,196	30,369
Available-for-sale investment		2,500	2,500
Deferred tax asset		6,665	6,559
Deposit paid for acquisition of property, plant and equipment		789	1,260
		<b>867,653</b>	896,492
<b>Current assets</b>			
Inventories		2,176,745	1,842,221
Trade and other receivables	10	3,184,991	2,328,373
Pledged bank deposits		1,058,021	807,642
Bank balances and cash		854,833	1,682,558
		<b>7,274,590</b>	6,660,794
<b>Current liabilities</b>			
Trade and other payables	11	2,326,061	2,223,165
Amount due to directors		60,790	3,701
Bank borrowings	12	3,181,473	2,922,136
Taxation payable		47,858	54,376
		<b>5,616,182</b>	5,203,378
<b>Net current assets</b>		<b>1,658,408</b>	1,457,416
<b>Total assets less current liabilities</b>		<b>2,526,061</b>	2,353,908
<b>Non-current liabilities</b>			
Government grants		4,204	4,447
Deferred tax liabilities		67,867	63,805
		<b>72,071</b>	68,252
		<b>2,453,990</b>	2,285,656
<b>Capital and reserves</b>			
Share Capital	13	24,964	24,964
Reserves		2,429,026	2,260,692
		<b>2,453,990</b>	2,285,656

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 1. BASIC OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34 “Interim Financial Reporting” issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) as well as with the applicable disclosure requirements of Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”).

### 2. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis.

Except as described below, the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2014 are the same as those followed in the preparation of the Group’s annual financial statements for the year ended 31 December 2013.

In the current interim period, the Group has applied, for the first time a new Interpretation and certain amendments to Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) that are mandatorily effective for the current interim period:

Amendments to HKFRS 10, HKFRS 12      Investment entities  
and HKAS 27

The application of the above new Interpretation and amendments to HKFRSs in the current interim period has had no material effect on the amounts reported and/or disclosures set out in these condensed consolidated financial statements.

### 3. TURNOVER AND SEGMENT INFORMATION

The Group’s chief operating decision maker has been identified as the executive directors of the Company (“Executive Directors”) who reviews the business of the following reportable operating segments by products:

- Power cables
- Wires and cables for electrical equipment
- Bare wires
- Rubber cables

The above segments have been identified on the basis of internal management reports prepared and regularly reviewed by the Executive Directors of the Company when making decisions about allocating resources and assessing performance of the Group.

Turnover represents the fair value of the consideration received and receivable for goods sold to external customers during the period.

The segment results represent the gross profits earned by each segment (segment revenue less segment cost of goods sold), which represents the internally generated financial information regularly reviewed by the Executive Directors. However, other gains and losses, other income and expenses, selling and distribution costs, administrative expenses, finance costs and taxation are not allocated to each reportable segment. This is the measure reported to the Executive Directors for the purposes of resource allocation and assessment of segment performance.

The information of segment results are as follows:

	<b>Six-month period ended</b>	
	<b>30.6.2014</b> <i>RMB'000</i> <b>(unaudited)</b>	30.6.2013 <i>RMB'000</i> <b>(unaudited)</b>
Revenue		
— power cables	<b>2,164,970</b>	1,543,661
— wires and cables for electrical equipment	<b>653,388</b>	531,919
— bare wires	<b>211,116</b>	75,303
— rubber cables	<b>313,931</b>	—
	<u><b>3,343,405</b></u>	<u>2,150,883</u>
Cost of goods sold		
— power cables	<b>1,796,133</b>	1,269,978
— wires and cables for electrical equipment	<b>586,935</b>	469,105
— bare wires	<b>188,560</b>	68,371
— rubber cables	<b>242,082</b>	—
	<u><b>2,813,710</b></u>	<u>1,807,454</u>
Segment result		
— power cables	<b>368,837</b>	273,683
— wires and cables for electrical equipment	<b>66,453</b>	62,814
— bare wires	<b>22,556</b>	6,932
— rubber cables	<b>71,849</b>	—
	<u><b>529,695</b></u>	<u>343,429</u>

The reportable segment results are reconciled to profit before taxation of the Group as follows:

	<b>Six-month period ended</b>	
	<b>30.6.2014</b> <i>RMB'000</i> <b>(unaudited)</b>	30.6.2013 <i>RMB'000</i> <b>(unaudited)</b>
Segment result	<b>529,695</b>	343,429
Unallocated corporate incomes	<b>28,459</b>	15,685
Unallocated corporate expenses	<b>(144,140)</b>	(94,144)
Finance costs	<b>(112,343)</b>	(83,297)
Profit before taxation	<u><b>301,671</b></u>	<u>181,673</u>

As no discrete information in respect of segment assets, segment liabilities and other information is used for the assessment of performance and allocation of resources of different reportable segments, other than reportable segment revenue and segment results as disclosed above, no analysis of segment assets and segment liabilities is presented.

## Other information

Turnover by geographical location of customers is presented as follows:

	Six-month period ended	
	30.6.2014 RMB'000 (unaudited)	30.6.2013 RMB'000 (unaudited)
Turnover		
— People's Republic of China (the "PRC") (country of domicile)	3,151,447	2,019,026
— Singapore	110,358	82,915
— South Africa	62,365	38,258
— United States	12,128	2,374
— South America	7,107	8,310
	<u>3,343,405</u>	<u>2,150,883</u>

The Group mainly operates in two principal geographical areas — the PRC (excluding Hong Kong) and South Africa. As at 30 June 2014, approximately 96% (30 June 2013: 92.1%) of the Group's non-current assets were located in the PRC (the place of domicile).

### Information about major customers

No customer contributing over 10% of the total sales of the Group during both periods.

## 4. OTHER INCOME

	Six-month period ended	
	30.6.2014 RMB'000 (unaudited)	30.6.2013 RMB'000 (unaudited)
Interest income	22,274	12,680
Government subsidies ( <i>Note</i> )	3,033	914
Others	3,152	1,999
	<u>28,459</u>	<u>15,593</u>

*Note:* Included in the amount is RMB423,500 (2013: RMB456,500) representing deferred income on government subsidies in relation to capital expenditure on property, plant and equipment recognised in this period over the useful lives of the related assets. The amount represents the incentive subsidies provided by the PRC local authorities to the Group to encourage business development in the Yixing region, research and energy reduction activities conducted by the Group, all of them had no specific conditions attached.

## 5. TAXATION

	<b>Six-month period ended</b>	
	<b>30.6.2014</b>	30.6.2013
	<b>RMB'000</b>	RMB'000
	<b>(unaudited)</b>	(unaudited)
The charge comprises:		
PRC income tax	<b>43,763</b>	28,204
Hong Kong Profits Tax	<b>14</b>	–
Other jurisdictions income tax	–	32
Deferred taxation	<b>10,025</b>	4,034
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Taxation charge for the period	<b>53,802</b>	32,270
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The PRC income tax is calculated at the applicable rates in accordance with the relevant laws and regulations in the PRC. Under the Law of the People's Republic of China on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% from 1 January 2008 onward. Pursuant to the approval published on the website of the Yixing Provincial Commission of Science and Technology, Wuxi Jiangnan Cable Co., Ltd. ("Jiangnan Cable") was endorsed as a High and New Technology Enterprise on 4 March 2009 (renewed on 21 May 2012) and was entitled to a reduced PRC income tax rate of 15% till next renewal in 2015. Jiangsu Zhongmei Cable Group Co., Ltd. ("Zhongmei Cable") was also entitled to a reduced PRC income tax rate of 15% till next renewal in 2014.

Taxation arising in South Africa is calculated at the rate prevailing in South Africa. South Africa corporate tax is calculated at 28% (2013: 28%) of the assessable profit during the period.

Hong Kong Profits Tax has been provided in the condensed consolidated financial statements at the rate prevailing in Hong Kong. Hong Kong Profits Tax is calculated at 16.5% (2013: 16.5%) of the assessable profit during the period.

## 6. PROFIT FOR THE PERIOD

	<b>Six-month period ended</b>	
	<b>30.6.2014</b>	30.6.2013
	<b>RMB'000</b>	RMB'000
	<b>(unaudited)</b>	(unaudited)
Profit has been arrived at after charging (crediting):		
Depreciation of property, plant and equipment	<b>24,953</b>	18,911
Loss/(Gain) on disposal of property, plant and equipment	<b>116</b>	(92)
Research and development costs (included in other expenses)	<b>9,752</b>	7,180
Minimum lease payment under operating lease		
in respect of property	<b>2,030</b>	1,378
Operating lease rentals in respect of land use rights	<b>2,411</b>	1,027
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## 7. DIVIDENDS

During the current interim period, a final dividend of HK cents 3.3 per share in respect of the year ended 31 December 2013 (2013: HK cents 2.2 per share in respect of the year ended 31 December 2012) was declared to the owners of the Company. The aggregate amount of final dividend declared in the current interim period amounted to HK\$101,547,600 (2013: HK\$67,698,400).

Subsequent to the end of the current interim period, the Board declared an interim dividend of HK2.5 cents per share for the six months ended 30 June 2014 (2013: HK1.4 cents) to the shareholders whose names appear on the register of members of the Company on 12 September 2014. The interim dividend will be paid on or about 15 October 2014.

## 8. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

	Six-month period ended	
	30.6.2014 RMB'000 (unaudited)	30.6.2013 RMB'000 (unaudited)
Earnings		
Profit for the period attributable to owners of the Company for the purpose of basic and diluted earnings per share	<u>247,869</u>	<u>149,403</u>
Number of shares		
Weighted average number of ordinary shares for the purpose of basic earnings per share	3,077,200,000	3,077,200,000
Effect of dilutive potential ordinary shares: Warrants	<u>971,708</u>	<u>–</u>
Weighted average number of ordinary shares for the purpose of dilutive earnings per share	<u>3,078,171,708</u>	<u>3,077,200,000</u>

The weighted average number of ordinary shares for the purpose of diluted earnings per share has been adjusted for the issue of warrants that took place on 23 April 2014.



## 9. PROPERTY, PLANT AND EQUIPMENT

During the six-month period ended 30 June 2014, the Group incurred the following capital expenditures on property, plant and equipment:

	Six-month period ended	
	30.6.2014 RMB'000 (unaudited)	30.6.2013 RMB'000 (unaudited)
Buildings	–	156
Plant and machinery	1,965	5,597
Furniture, fixtures and equipment	651	907
Motor Vehicles	370	665
Construction in progress	8,007	5,730
Total	<u>10,993</u>	<u>13,055</u>

During the six-month period ended 30 June 2014, the Group disposed of property, plant and equipment with a carrying amount of RMB116,000 (2013: RMB8,490,000) at nil consideration.

As at 30 June 2014, the Group pledged certain of its buildings and machinery with an aggregate carrying value of RMB137,713,000 and RMB123,303,000 respectively (31 December 2013: RMB120,944,000 and RMB73,108,000 respectively) to certain banks to secure credit facilities granted to the Group.

## 10. TRADE AND OTHER RECEIVABLES

	30.6.2014	31.12.2013
	RMB'000 (unaudited)	RMB'000 (audited)
Trade receivables, net	2,955,813	2,005,593
Bills receivables	90,528	255,017
	<u>3,046,341</u>	<u>2,260,610</u>
Current portion of land use rights	5,281	5,281
Deposits paid to suppliers	14,362	4,490
Staff advances	3,349	5,549
Prepayments	51,212	6,946
Tender deposits	52,818	38,411
VAT tax receivables	114	983
Other receivables	11,514	6,103
	<u>3,184,991</u>	<u>2,328,373</u>

The Group maintains a defined credit policy. For sales of goods, the Group allows an average credit period of 30 days to 180 days to its trade customers. The ageing analysis of trade and bills receivables based on the invoice date at the end of the reporting period is as follows:

	<b>30.6.2014</b> <i>RMB'000</i> <b>(unaudited)</b>	31.12.2013 <i>RMB'000</i> (audited)
Age		
0 to 90 days	<b>1,754,792</b>	1,651,488
91 to 180 days	<b>700,791</b>	460,177
181 to 365 days	<b>590,758</b>	84,824
Over 365 days	–	64,121
	<u><b>3,046,341</b></u>	<u>2,260,610</u>

Included in the Group's trade and bills receivables balance are debtors with aggregate carrying amount of RMB1,443,340,000 as at 30 June 2014 (31 December 2013: RMB786,122,000), which are past due at the end of the reporting period for which the Group has not provided for impairment loss. Based on the historical experiences of the Group, trade and bills receivables past due but not impaired are generally recoverable. The Group did not hold any collateral over these balances as at 30 June 2014.

#### 11. TRADE AND OTHER PAYABLES

	<b>30.6.2014</b> <i>RMB'000</i> <b>(unaudited)</b>	31.12.2013 <i>RMB'000</i> (audited)
Trade payables	<b>362,857</b>	601,521
Bills payables	<b>1,481,600</b>	1,136,843
	<u><b>1,844,457</b></u>	<u>1,738,364</u>
Payroll and welfare accruals	<b>25,124</b>	55,159
Receipts in advance from customers	<b>202,126</b>	230,245
Consideration payable	<b>77,925</b>	77,925
Construction work payables	<b>17,694</b>	12,300
Other tax payables	<b>25,842</b>	33,502
Other deposits	<b>3,290</b>	770
Dividend payable	<b>81,238</b>	–
Other payables and accruals	<b>48,365</b>	74,900
	<u><b>2,326,061</b></u>	<u>2,223,165</u>

The average credit period on purchase of goods is 30 days. The ageing analysis of trade and bills payables based on the invoice date at the end of the reporting period is as follows:

	<b>30.6.2014</b> <i>RMB'000</i> (unaudited)	31.12.2013 <i>RMB'000</i> (audited)
Age		
0 to 90 days	<b>1,703,734</b>	1,549,514
91 to 180 days	<b>109,176</b>	178,916
181 to 365 days	<b>28,180</b>	6,131
Over 1 year	<b>3,367</b>	3,803
	<b><u>1,844,457</u></b>	<b><u>1,738,364</u></b>

## 12. BANK BORROWINGS

	<b>30.6.2014</b> <i>RMB'000</i> (unaudited)	31.12.2013 <i>RMB'000</i> (audited)
Secured	<b>313,456</b>	442,948
Secured and guaranteed by a director of the Company	–	32,000
Secured and guaranteed by independent third parties	<b>45,500</b>	60,000
Secured and guaranteed by inter-group companies	<b>60,000</b>	–
Unsecured	–	91,000
Unsecured and guaranteed by a director of the Company	<b>46,800</b>	242,800
Unsecured and guaranteed by inter-group companies	<b>648,237</b>	–
Unsecured and guaranteed by independent third parties	<b>2,067,480</b>	2,053,388
	<b><u>3,181,473</u></b>	<b><u>2,922,136</u></b>
The bank borrowings comprise:		
Variable rate borrowings	<b>923,598</b>	377,833
Fixed rate borrowings	<b>2,058,799</b>	2,528,308
Discounted bills with recourse	<b>199,076</b>	15,995
	<b><u>3,181,473</u></b>	<b><u>2,922,136</u></b>

All bank borrowings are repayable within one year at 30 June 2014 and 31 December 2013.

Included in bank borrowings are the following amounts denominated in currencies other than the functional currency of the Group entity that it relates:

	<b>30.6.2014</b> <i>RMB'000</i> (unaudited)	31.12.2013 <i>RMB'000</i> (audited)
United States dollars	<b>184,384</b>	150,741
Singapore dollars	<b>69,453</b>	15,995
	<b><u>184,384</u></b>	<b><u>150,741</u></b>

Certain bank borrowings and bills payables by the Group are secured by certain of the Group's assets. The carrying values of these assets at the end of the reporting period were as follows:

	<b>30.6.2014</b> <i>RMB'000</i> (unaudited)	31.12.2013 <i>RMB'000</i> (audited)
For bank borrowings:		
— property, plant and equipment	<b>261,016</b>	194,052
— land use rights	<b>210,534</b>	175,439
— inventories	<b>408,340</b>	398,340
For bank borrowings and bills payables:		
— Pledged bank deposits	<b>1,058,021</b>	807,642
	<b>1,937,911</b>	1,575,473

### 13. SHARE CAPITAL

Movements in the authorised and issue share capital of the Company are as follows:

	Number of shares	Amount in <i>HK\$</i>	Shown in the financial statements as <i>RMB'000</i>
Ordinary shares at HK\$0.01 each			
Authorised:			
At 1 January 2013, 31 December 2013 and 30 June 2014 (unaudited)	<u>10,000,000,000</u>	<u>100,000,000</u>	
Issued and fully paid:			
At 1 January 2013, 31 December 2013 and 30 June 2014 (unaudited)	<u>3,077,200,000</u>	<u>30,772,000</u>	<u>24,964</u>

### 14. CAPITAL COMMITMENTS

	<b>30.6.2014</b> <i>RMB'000</i> (unaudited)	31.12.2013 <i>RMB'000</i> (audited)
Capital expenditure contracted for but not provided in the condensed consolidated financial statements in respect of the acquisition of property, plant and equipment	<b>13,785</b>	13,927

## 15. CONTINGENT LIABILITIES

As at 30 June 2014, neither the Group nor the Company had any significant contingent liabilities.

## 16. RELATED PARTY TRANSACTIONS

Other than the transactions and balances with related parties disclosed in the condensed consolidated statement of financial position as “Amounts due to directors” and “Loan to an associate”, in note 12 and the compensation of directors below (including the emoluments of directors of the Company) during the period, the Group has no other significant transactions and balances with related parties.

### Compensation of directors

The compensation of directors during the period was as follows:

	Six-month period ended	
	30.6.2014	30.6.2013
	<i>RMB'000</i>	<i>RMB'000</i>
	(unaudited)	(unaudited)
Basic salaries and allowances	1,625	1,540
Bonus	–	–
Retirement benefits scheme contributions	18	12
	<u>1,643</u>	<u>1,552</u>

The remuneration of directors is determined by the remuneration committee having regard to the performance of individuals and market trends.

## MANAGEMENT DISCUSSION AND ANALYSIS

### Overall Performance

For the six-month period ended 30 June 2014, the Group's turnover for the period recorded RMB3,343.4 million, representing an increase of approximately 55.4% as compared with the same period in 2013 and profit for the period attributable to owners of the Company amounted to RMB247.9 million, representing an increase of approximately 65.9% as compared with the same period in 2013. The increase in the profit attributable to owners of the Company for the period under review was mainly attributable to increase in turnover of the Group as a result of its organic growth in business as well as the result contributed by a wholly-owned subsidiary of the Company acquired by the Group in July 2013. The Group's gross profit margin for the six-month period ended 30 June 2014 decreased to approximately 15.8% (2013: 16.0%). As compared to the gross profit margin for the year ended 31 December 2013 of 15.4%, the gross profit margin for the six-month period ended 30 June 2014 had increased. Basic earnings per share for the six-month period ended 30 June 2014 was RMB8.06 cents (2013: RMB4.86 cents), representing an increase of approximately 65.8%.

### Market and Business Review

During the period under review, London Metal Exchange Limited ("LME") prices of copper fluctuated in the range of USD6,435 to USD7,439 per tonne with an average of approximately USD6,912 per tonne while LME prices of copper for the six-month period ended 30 June 2013 were trading on average of USD7,539 per tonne. Average LME prices for aluminium for the six-month period ended 30 June 2014 were trading at approximately USD1,753 per tonne while average LME prices for aluminium during the six-month period ended 30 June 2013 were trading at approximately USD1,918 per tonne. Both average prices of copper and aluminium for the period under review were lower than the same period in 2013.

The decrease in copper and aluminium prices as compared with the same period in 2013 has a negative impact to the Group's turnover. However, the Group was able to overcome the impact due to decrease in copper and aluminum prices on the average selling price of the Group's products by increasing the Group's sales volume for all of the Group's product segments during the period under review.

### Turnover

Sales of power cables, the Group's principal products during the six-month period ended 30 June 2014, have recorded substantial growth with turnover of RMB2,165.0 million, and increase of 40.2% (six-month period ended 30 June 2013: RMB1,543.7 million) and accounting for approximately 64.8% of the Group's total turnover for the period under review. The sales volume for power cables increased from 22,779 km for the six-month period ended 30 June 2013 to 33,033 km for the six-month period ended 30 June 2014 or an increase of approximately 45.0%. The average selling price of power cables dropped from RMB67,962.5 per km for the six-month period ended 30 June 2013 to approximately RMB65,539.8 per km for the six-month period ended 30 June 2014 which was mainly attributable to the decrease in copper and aluminum prices in 2014.

Sales of wires and cables for electrical equipment for the six-month period ended 30 June 2014 also recorded growth with turnover of RMB653.4 million, an increase of 22.8% (for the six-month period ended 30 June 2013 of RMB531.9 million) and accounting for approximately 19.5% of the Group's total turnover for the period under review. The sales volume for wires and cables for electrical equipment increased from 269,026 km for the six-month period ended 30 June 2013 to 352,091 km for the six-month period ended 30 June 2014 or an increase of approximately 30.9%. The average selling price of wires and cables for electrical equipment dropped from RMB1,977.2 per km for the six-month period ended 30 June 2013 to approximately RMB1,855.7 per km for the six-month period ended 30 June 2014 which was mainly attributable to the decrease in prices of raw materials i.e. copper and aluminum in 2014.

Sales of bare wires also recorded growth during the six-month period ended 30 June 2014 with turnover of RMB211.1 million, an increase of 180.4% (2013 of RMB75.3 million) and accounting for approximately 6.3% of the Group's total turnover for the period under review. The sales volume for bare wires increased from 8,122 tonnes for the six-month period ended 30 June 2013 to 16,901 tonnes for the six-month period ended 30 June 2014 or an increase of approximately 108.1%. The increase in sales volume of bare wires was mainly attributable to the increase in sales of base wires (including ultra-high voltage ("UHV") wires) to grid corporations in China and to overseas customers during the period under review.

Sales of rubber cables for the six-month period ended 30 June 2014 reached RMB313.9 million (2013: nil). The sales volume of rubber cables achieved 16,953 km for the period under review. The increase of turnover of rubber cables was contributed by the turnover of Jiangsu Zhongmei Cable Co., Ltd. ("Zhongmei Cable"), the principal subsidiary of Jiangsu Zengyang Investment Company Limited ("Jiangsu Zengyang") which the Group acquired in July 2013.

### **Turnover by Geographical Markets**

The PRC market remains the Group's key market. Sales to the PRC market for the six-month period ended 30 June 2014 increased by approximately 56.1% to RMB3,151.4 million and accounted for approximately 94.3% of total turnover, the increase was primarily due to increase in sales volume of the Group's different product lines as a result of increase in market demand driven by the grid corporations in China and some of the Group's customers with long term relationship.

Overseas markets revenue contribution had improved for the period under review. Sales to South Africa increased approximately 63.0% as a result of increase in orders from Eskom Holdings Limited during the period under review as compared to the same period in 2013. Sales to Singapore increased by 33.1%, to RMB110.4 million for the six-month period ended 30 June 2014. The increase was attributable to stronger demand from one of the Group's major customers, Power Works Pte Limited.

## **Cost of Goods Sold**

Cost of goods sold composes of cost of raw materials, production costs and direct labour costs. Cost of raw materials accounted for 96.0% of cost of goods sold for the six-month period ended 30 June 2014, of which copper and aluminium are the major raw materials accounting for 80.1% of cost of goods sold for the period under review. Direct labour costs remained stable and accounted for 1.0% of total cost of goods sold for the period under review. The balance of 3.0% of the cost of goods sold for the period under review was attributable to production costs which mainly consists of depreciation of equipment used in the production process, maintenance of production lines and equipment, moulding of parts and components and other miscellaneous production-related costs.

## **Gross Profit and Gross Profit Margin**

The gross profit increased by RMB186.3 million, or approximately 54.2%, from RMB343.4 million for the six-month period ended 30 June 2013 to RMB529.7 million for the six-month period ended 30 June 2014. Gross profit margin slightly decreased from approximately 16.0% for the six-month period ended 30 June 2013 to approximately 15.8% for the six-month period ended 30 June 2014. As compared to the gross profit margin for the year ended 31 December 2013 of 15.4%, the gross profit margin for the six-month period ended 30 June 2014 as compared with the whole year in 2013 picked up as a result of increase in sale of high voltage (“HV”) cables, extra-high voltage (“EHV”) cables, ultra-high voltage (“UHV”) wires and rubber cables. The increase in gross profit is in line with the increase in turnover.

## **Profit for the period attributable to owners of the Company**

Profit for the period attributable to owners of the Company for the six-month period ended 30 June 2014 increased by approximately 65.9% from RMB149.4 million for the six-month period ended 30 June 2013 to RMB247.9 million. The increase was due to the increase in turnover and also cost savings resulting from post-acquisition integration i.e. the Group’s acquisition of Jiangsu Zengyang and its subsidiaries.

## **Selling and Distribution Costs**

Selling and distribution costs mainly represent salary and welfare expense for employees involved in selling and distribution activities, transportation costs for delivery of products to customers and other selling expenses, including marketing expenses, advertising and promotion expenses and other miscellaneous expenses.

The selling and distribution costs increased by RMB22.7 million, or approximately 52.8%, from RMB43.0 million for the six-month period ended 30 June 2013 to RMB65.7 million for the six-month period ended 30 June 2014. The increase in selling and distribution costs was mainly due to inclusion of costs incurred by Jiangsu Zengyang and its subsidiaries (“Zengyang Investment Group”) which the Group acquired in July 2013. Selling and distribution costs as percentage of turnover remained stable at approximately 2.0% and 1.97% for the six-month period ended 30 June 2013 and 30 June 2014 respectively.



## **Administrative Expenses**

Administrative expenses increased by RMB21.3 million, or approximately 48.5%, from RMB44.0 million for the six-month period ended 30 June 2013 to RMB65.3 million for the six-month period ended 30 June 2014, mainly due to increase in technology development expense incurred during the period under review and the inclusion of the costs incurred by Zengyang Investment Group which the Group acquired in July 2013.

## **Other Expenses**

Other expenses which mainly composed of research and development cost increased by approximately 35.8% from RMB7.2 million for the six-month period ended 30 June 2013 to RMB9.8 million for the six-month period ended 30 June 2014. The increase represented increase in spending on research and development to cope with the need of the enlarged Group after the acquisition of Zengyang Investment Group by the Group in July 2013.

## **Finance Costs**

Finance costs increased by approximately 34.9% from RMB83.3 million for the six-month period ended 30 June 2013 to RMB112.3 million for the six-month period ended 30 June 2014 mainly due to the increase in bank borrowings required for financing the enlarged business operations after the acquisition of Jiangsu Zengyang in July 2013. Finance costs as percentage of turnover reduced from approximately 3.9% for the six-month period ended 30 June 2013 to 3.4% for the six-month period ended 30 June 2014 as a result of the enlarged Group after the acquisition which allows the Group to enjoy a lower average borrowing interest rate.

## **Taxation**

The Group's taxation increased by RMB21.5 million, or approximately 66.7%, from RMB32.3 million for the six-month period ended 30 June 2013 to RMB53.8 million for the six-month period ended 30 June 2014. This increase in taxation was in line with the increase in taxable income and also due to the inclusion of deferred taxation for the final dividend distribution for the year ended 31 December 2013.

## **Financial Position and Liquidity**

As at 30 June 2014, total assets of the Group amounted to RMB8,142.2 million (31 December 2013: RMB7,557.3 million).

Non-current assets decreased by approximately 3.2% from RMB896.5 million as at 31 December 2013 to RMB867.7 million as at 30 June 2014. The decrease was mainly due to depreciation of property, plant and machinery and repayment from an associate.

Current assets increased by approximately 9.2% from RMB6,660.8 million as at 31 December 2013 to RMB7,274.6 million mainly due to higher inventories and trade receivables as a result of increase in sales during the period under review.

Total interest-bearing bank borrowings increased by approximately 8.9% from RMB2,922.1 million as at 31 December 2013 to RMB3,181.5 million as at 30 June 2014. Of the Group's total bank loans and other borrowings as at 30 June 2014, 98.3% of short-term borrowings were made by the Group's subsidiaries in China. These loans were not guaranteed by the Company.

Equity attributable to the equity holders of the Company was RMB2,454.0 million as at 30 June 2014, approximately 7.4% higher than the same as at 31 December 2013 of RMB2,285.7 million.

As at 30 June 2014, the net-debt-to-equity ratio of the Group, defined as a percentage of net interest-bearing borrowings (bank borrowings less bank balance and pledged bank deposits) of RMB1,268.6 million over total equity of RMB2,454.0 million as at 30 June 2014, increased from approximately 18.9% (as at 31 December 2013) to approximately 51.7%. As compared with the net-debt-to equity ratio of 58.8% as at 30 June 2013, the net-debt-to equity of the Group as at 30 June 2014 had improved.

The Group's borrowings are mainly denominated in Renminbi ("RMB") and carry People's Bank of China plus rates. As its revenue is mainly denominated in RMB and major expenses are made either in RMB or HK Dollars, the Group faces relatively low currency risk.

During the six-month period ended 30 June 2014, the Group disposed of property, plant and equipment with a carrying amount of RMB116,000 (2013: RMB8,490,000) at nil consideration.

As at 30 June 2014, the Group pledged certain of its buildings and machinery with an aggregate carrying value of RMB137,713,000 and RMB123,303,000 respectively (31 December 2013: RMB120,944,000 and RMB73,108,000 respectively) to certain banks to secure credit facilities granted to the Group.

During the six-month period ended 30 June 2014, no interest expense has been capitalised (2013: RMB517,000).

### **Contingent Liabilities**

As at 30 June 2014, neither the Group nor the Company had any significant contingent liabilities.

### **Issue of warrants**

On 22 April 2014, the Company issued 150,000,000 warrants at HK\$0.01 per warrant to six subscribers. The warrants entitle the holders thereof to subscribe in cash up to an aggregate amount of RMB204,000,000 (or HK\$255,000,000) for shares in the Company, and each warrant will carry the right to subscribe for one share of the Company at an initial subscription price of RMB1.36 (or HK\$1.70) per share for a period of two years commencing from 23 April 2014. Details of such issue are disclosed in the Company's announcements dated 9 April 2014 and 23 April 2014.

## **Interim Dividend**

The Board declared an interim dividend of HK2.5 cents per share for the six months ended 30 June 2014 (2013: HK1.4 cents) to the shareholders whose names appear on the register of members of the Company on 12 September 2014. The interim dividend will be paid on or about 15 October 2014.

## **Closure of Register of Members**

For the purpose of determining the entitlement to the interim dividend for the six-month period ended 30 June 2014, the register of members of the Company will be closed from 10 September 2014 to 12 September 2014, both days inclusive, during which period no transfer of shares of the Company will be effected. In order to qualify for entitlement to the interim dividend for the six-month period ended 30 June 2014, all transfer of shares accompanied by the relevant shares certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited at 22/F, Hopewell Centre, 183 Queen's Road East, Hong Kong by 4:30 p.m. on 9 September 2014.

## **Employees and Remuneration**

As at 30 June 2014, the Group had a total of 2,880 employees. Remuneration packages offered to employees are in line with industry standards and reviewed annually. The award of bonuses is discretionary and based on the performance of, firstly, the individual employee, and secondly, the Group.

## **Property, Plant and Equipment**

The Group's Property, Plant and Equipment decreased from RMB632.9 million as at 31 December 2013 to RMB616.2 million as at 30 June 2014, representing a decrease of approximately 2.6%. The decrease was mainly attributed to depreciation of property, plant and equipment.

## **Outlook and Plan**

UHV wires and EHV cables will be the key growth drivers for the Group in the coming years. To cope with the increasing market demand especially for the EHV cables and the limited supply of EHV cables in China, the Group will set up 3 additional vertical continuous vulcanizing ("VCV") cable production lines for 500kV EHV cables by the end of 2014. It is expected that the Group's annual production capacity for EHV cables will then be increased from the existing 1,000 km to 1,900 km.

In March 2014, State Grid Corporation of China ("SGCC") has set out the targets this year for the construction of UHV in its work conference. SGCC set a "One, Two & Four" target for UHV AC lines. "One" means the completion of construction of Northern Zhejiang-Fuzhou (浙北-福州) UHV AC line. "Two" stands for the approval to commence construction of two UHV AC lines: Huainan-Nanjing-Shanghai and Ya'an-Wuhan. "Four" means to prepare for all the preliminary work before commencement of construction for four UHV AC lines: Ximeng-Zaozhuang, West Inner Mongolia-Tianjin Nan, Jingbian (Yu Wang)-Weifang and West Inner

Mongolia-Changsha. SGCC also set “One, Two & Two” target for UHV DC lines. “One” means the completion of Western Zhejiang-Xiluodu UHV DC line by June 2014. “Two” means the approval for construction of Ning East-Zhejiang and Jiuquan-Hunan UHV DC lines. The last “Two” stands for preliminary work of Shanghai-Shandong and Ximeng-Taizhou UHV DC lines.

As the leader in UHV technology in the world, China is pleased to share the technology with other countries. On 18 July 2014, witnessed by Chairman Xi Jinping of China and President Dilma Rousseff of Brazil, the chairman of SGCC Mr. Liu Zhenya and president of Brazil’s National Electric Power Company Mr. Costa signed the “UHV power transmission project cooperation agreement”. It is reported that this is the SGCC’s first overseas bid for UHV DC transmission project, marking the Chinese UHV technology ‘going out’ a major breakthrough. SGCC’s going out policy will benefit the Group’s export of UHV wires and EHV cables.

Apart from UHV and EHV products, the Group has also developed other high-end products. Zhongmei Cable, which was acquired by the Group in July 2013, is the expert in the production of rubber cables. Zhongmei Cable’s insulating material for rubber cables is unique as it is made from ingredient with secret formula. Zhongmei Cable’s rubber cables have the characteristic of high flexibility and are able to ensure stable power transmission even in high-temperature and tough environment. In the past, Zhongmei Cable’s rubber cables were widely used in coal mining industry. With Zhongmei Cable’s continuous research and development, its rubber cables can also be used in marine engineering, ship-building and wind turbines.

Another new application for the rubber cable is for the electric vehicles (EV) charging facilities. The use of EV is also a mean to tackle the air pollution problem. However, the prerequisite for the development of EV is to have sufficient charging facilities. SGCC now has built 400 charging stations and 20,000 charging piles. It is expected that the number of charging stations will reach 20,000 by 2020. In March 2014, SGCC allowed the private capital to invest in the charging facilities, and hence promoted the rapid growth of EV charging facilities. The development of EV certainly will boost the consumption of electricity. Electricity consumption per capita will increase which will drive the upgrade of the power distribution network and expedite the use of EHV cables. The Group has been well-positioned for the robust demand of EHV cables.

Merger and acquisition will be another growth driver for the Group. The Group will continue to seek merger and acquisition opportunities which can bring in new product offerings, new technologies and new customers to the Group. Being a listed company in HK, the Group is more flexible in merger and acquisition overseas as compared with its peers. The Group may consider acquiring entities located in countries with fast-growing potential such as South Africa and emerging countries in Southeast Asia.

The Chinese economy is expected to maintain steady growth in the second half of 2014. To maintain growth, the central government will use directional and micro stimulus. Among them, two important policies have great impact to the wire and cable industry. The first one is the acceleration of construction of railways. China Railway Corporation has uplifted the capital expenditure investment in railway three times already in 2014 from its initial budget of RMB630 billion to RMB800 billion. Moreover, railway development fund will soon be set up according to the Railway Development Fund Management Measures (鐵路發展基金管理辦

法)。Such fund allows private capital to participate in the construction and operation of railways, which broadens the sources of capital in a very great extent. Another area with policies support is the transformation of shantytowns. The Chinese National Development bank has already secured RMB1,000 billion from the People's Bank of China for the transformation of shantytowns of 47 million families. Such fund will accelerate the construction of affordable housing and lead to increasing demand for the related wire and cable products which the Group has been selling.

The Group is very optimistic to its performance in the second half of 2014. The Group will deploy more resources in research and development to enhance its high-end product offerings and in particular on UHV wires and EHV cables. The Group is confident that its market share will increase and its annual turnover will grow and reach a higher record.

## **PURCHASE, SALE OR REDEMPTION**

For the six months ended 30 June 2014 (the “Relevant Period”), neither the Company nor any of its subsidiaries purchased, sold or redeemed any of its listed securities of the Company during such period.

## **CORPORATE GOVERNANCE CODE**

The Company has adopted the code provisions set out in the Corporate Governance Code (the “CG Code”) contained in Appendix 14 to the Listing Rules. The Company has complied with all the applicable code provisions in the CG Code save for the deviation below during the Relevant Period.

Pursuant to code provision A.2.1 of the CG Code as set out in Appendix 14 to the Listing Rules, the responsibilities between the chairman and chief executive officer should be segregated and should not be performed by the same individual. However, the Company did not have a separate chairman and chief executive officer during the Relevant Period, with Mr. Rui Fubin performed these two roles during the Relevant Period. The Board believed that vesting both the roles of chairman and chief executive officer in the same person had the benefit of ensuring consistent leadership within the Group and enabled more effective and efficient overall strategic planning for the Group. The Board considered that the balance of power and authority for the present arrangement would not be impaired as all major decisions are made in consultation with the Board members and the senior management of the Company. The arrangement would enable the Company to make and implement decisions promptly and efficiently. Subsequent to the Relevant Period, on 7 July 2014, Mr. Rui Fubin resigned as the chief executive officer of the Company and Mr. Chui Hui was appointed as the chief executive officer of the Company.

## **MODEL CODE FOR SECURITIES TRANSACTIONS**

The Company has adopted a code on securities transaction by directors on terms not less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Companies as set out in Appendix 10 of the Listing Rules (the “Model Code”). Having made specific enquiry of all Directors, there had not been any non-compliance with the required standard set out in the Model Code and the Company's code on securities transaction by the Directors during the Relevant Period.

As required by the Company, relevant officers and employees of the Company are also bound by the Model Code, which prohibits them to deal in the securities of the Company at any time when they possess inside information in relation to those securities. No incident of non-compliance of the Model Code by the relevant officers and employees during the Relevant Period was noted by the Company.

## **AUDIT COMMITTEE**

The Audit Committee has reviewed with management the accounting principles and practices adopted by the Group, discussed auditing, internal control and financial reporting matters and has reviewed the unaudited interim financial statements of the Group for the six-month period ended 30 June 2014 and this interim report.

The members of the Audit Committee are Mr. Poon Yick Pang Philip (chairman), Mr. He Zhisong, Mr. Wu Changshun and Mr. Yang Rongkai, the independent non-executive directors of the Company.

## **PUBLICATION OF INTERIM RESULTS ON THE WEBSITE OF THE COMPANY AND OF THE STOCK EXCHANGE**

This interim results announcement is published on the websites of the Stock Exchange (<http://www.hkexnews.hk>) and the Company (<http://www.jiangnangroup.com>). The interim report for the six months ended 30 June 2014 containing all the information required by the Listing Rules will be despatched to shareholders of the Company and available on the same websites in due course.

## **ACKNOWLEDGEMENT**

The Chairman would like to take this opportunity to express his sincere gratitude to the shareholders, investors, business partners, customers and suppliers of the Group for their continued support and to thank the Group's Board, the management and all staff for their dedication and contribution.

By order of the Board  
**Rui Fubin**  
Chairman

Hong Kong, 11 August 2014

*As at the date of this announcement, the Board comprises five executive Directors, namely Mr. Rui Fubin, Mr. Chu Hui, Ms. Xia Yafang, Mr. Jiang Yongwei and Mr. Hao Minghui; and four independent non-executive Directors, namely Mr. He Zhisong, Mr. Wu Changshun, Mr. Yang Rongkai and Mr. Poon Yick Pang Philip.*